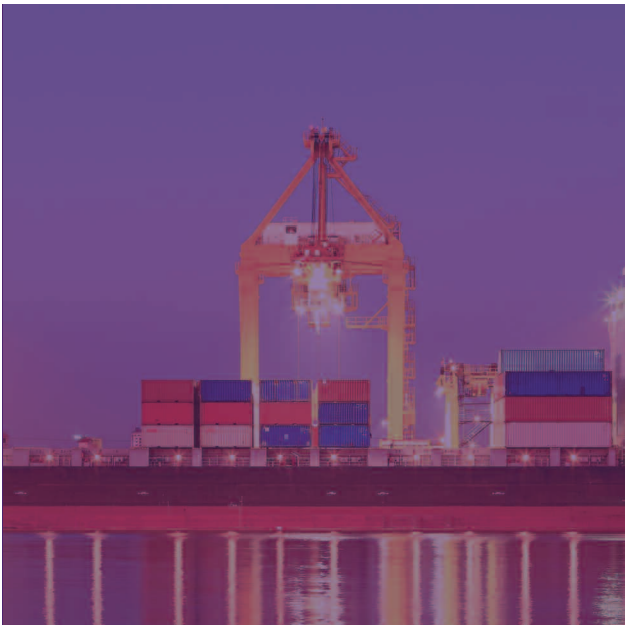




JuvaPro





Introduction...

Whatever you buy, JuvaPro Ltd can save you money. With our expert procurement management skills, detailed knowledge of global markets and dedicated technology, we produce results - saving our clients millions every week.

We call it Purchased Cost Reduction. But Purchased Cost Reduction isn't about cutting costs: it's about excellent procurement. **JuvaPro Ltd** makes sure your purchasing projects run smoothly, are completed faster and help create excellent relations with your internal customers and suppliers. The results speak for themselves: big savings are the norm for our clients, often in excess of 30 per cent.

A procurement agent acts on behalf of a client to manage the acquisition of materials and products required on a project for the client's direct purchase. **Juva's** in-house procurement team specializes in Construction Engineering and Rail Industry products and has highly specialized knowledge and extensive experience in hotel and residential FF&E procurement (furniture, fixtures, and equipment)

JuvaPro Ltd also endeavours to introduce leading brands of various products from the eastern market and to build a broad portfolio of products and services in the building industry.

Amongst **Juva's** range of products are the leading Eastern brands of building materials, including Curtain walling and Cladding, Sanitary wares, Marble and Granite, Flooring, Ironmongery, Lift, Power Tools and Hand Tools, Safety wares, Glass, Bathroom Pods and Construction Machinery spares / products.

A dedicated team of professional, experienced IT and Marketing staff support **JuvaPro**, offering a comprehensive range of services to help our customers succeed in the marketplace.

Effective schedule management

- Comprehensive schedule management
- Avoids redundancy, waste, and risk
- Timely placement of orders

Reduces client's work load

- SWT prepares the materials and documents necessary for the client to make purchase decisions.
- All information is managed at a single source (w/confidentiality agreement)
- Conduct payment-related duties (if desired; L/C, remittances, etc.)

Ensures required quality

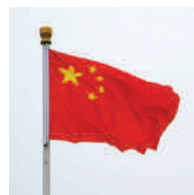
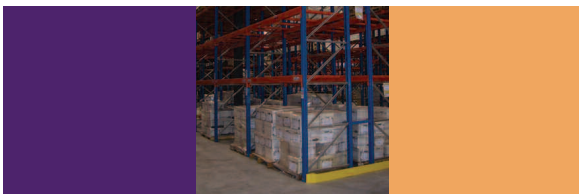
- Identifies the quality required by designers, local codes and operations
- Drafts and implements a fabrication check schedule
- Verifies durability tests w/samples
- Provides evidence of material compliance to codes

Open prices and cost savings via VE* proposals

- All costs are disclosed
- Well-structured design criteria; elimination of waste
- Efficient order/contract methods, VE proposal and evaluation
- Optimal domestic and international procurement evaluations

*VE (Value Engineering)

Design specifications are reviewed and substitutes of equal or similar quality are proposed to adjust total cost and timing of project.





About Us...

JuvaPro has been set up to work with customers who want to 'Do Business with a Global Market Place' or want to move their business to the 'next level' but are unsure where to start.

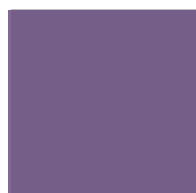
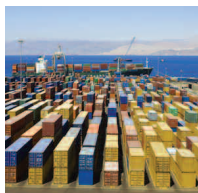
Our aim is to give you competitive advantage by using our extensive expertise – to put it simply:

'beat the competition – succeed'.

JuvaPro works with your Supply Chain Management team encompassing the planning and management of all activities involved in sourcing, procurement, conversion, and logistics management activities. Importantly, it also includes coordination and collaboration with channel partners, which can be suppliers, intermediaries, third-party service providers, and customers.

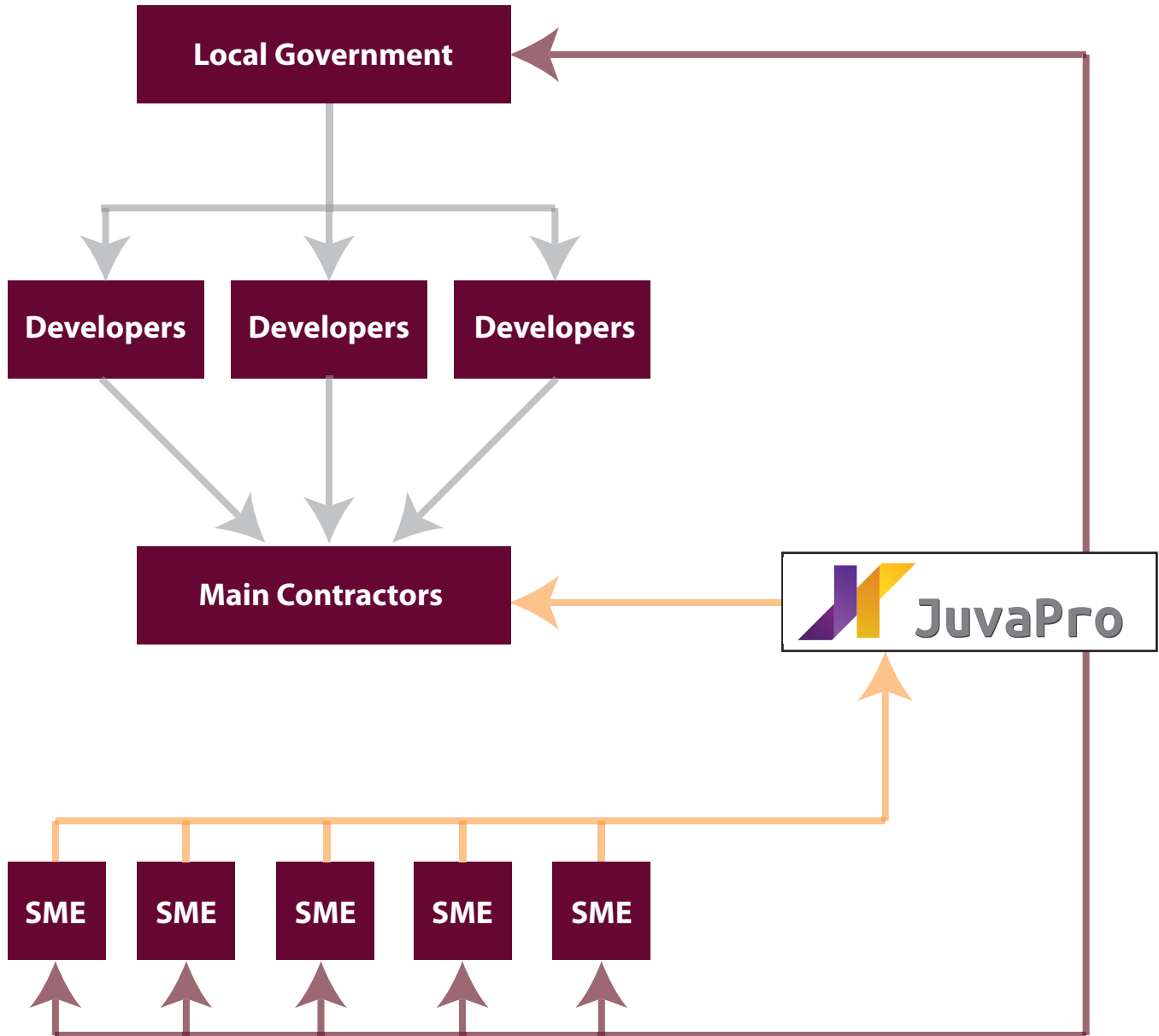
In essence, **JuvaPro** integrates supply and demand management within and across companies. Supply Chain Management can also refer to Supply chain management software which are tools or modules used in executing supply chain transactions, managing supplier relationships and controlling associated business processes **JuvaPro** works with IT partners such as Coins, Connectrix and 4H Solutions to find the package which suits you, if required.

JuvaPro also offer a Supply chain event management (SCEM) option which is a consideration of all possible occurring events and factors that can cause a disruption in a supply chain. With SCEM possible scenarios can be created and solutions can be planned.





SME Supply Chain Management...



Key

- JuvaPro work with Local Government to Identify the SME, JuvaPro then in turn work with the SME on Globalization and Supply Chain Management
- Local Government Works with the Developer to insist on Local Supply Chain
- JuvaPro Works with the SME to feed them into the Local Supply Chain



One Stop Consulting...

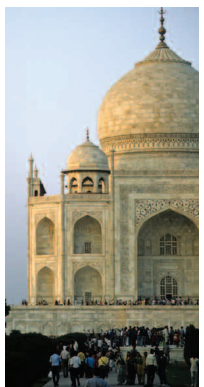
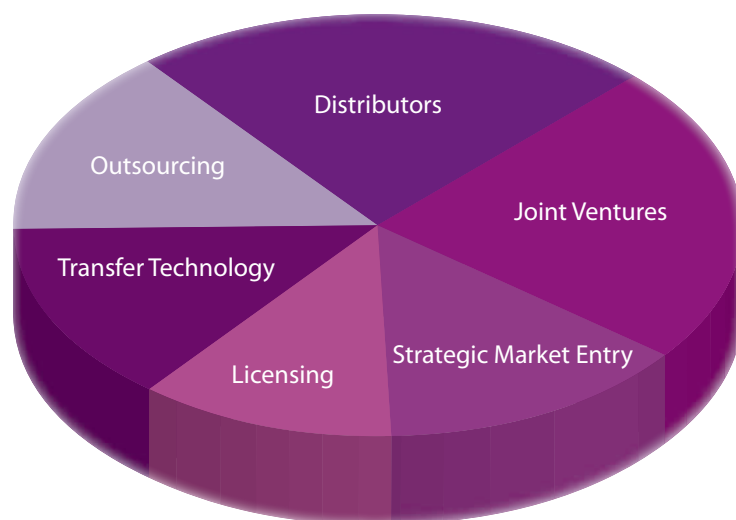
Consulting is often a misused word, with several organizations providing a nice 'Strategy paper' at the end of the exercise. What we offer is 'Business Solutions'.

Our recommendations are pragmatic and present tangible results. Further we also offer professional assistance to implement those recommendations.

Our assignments typically involve:

- Recommend an entry plan into the Indian market based on current industry trends and competitive dynamics
- Determining likely strategic partners i.e. agent/distributor agreements, licensing, value added resellers, technology transfer, buy back arrangements and joint ventures
- Contacting qualified prospects discreetly and confidentially.
- Managing the due diligence process.
- Business-negotiation services and finalization of contractual terms through to closing
- Quasi representation for client locally to ensure better visibility and stronger relationship with customers and business partners/vendors
- Facilitate introductions and meetings between the client and individuals and organizations in related business community in India

In all our assignments, we strive to achieve maximum value and an optimal strategic fit for our clients.

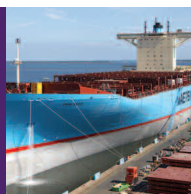
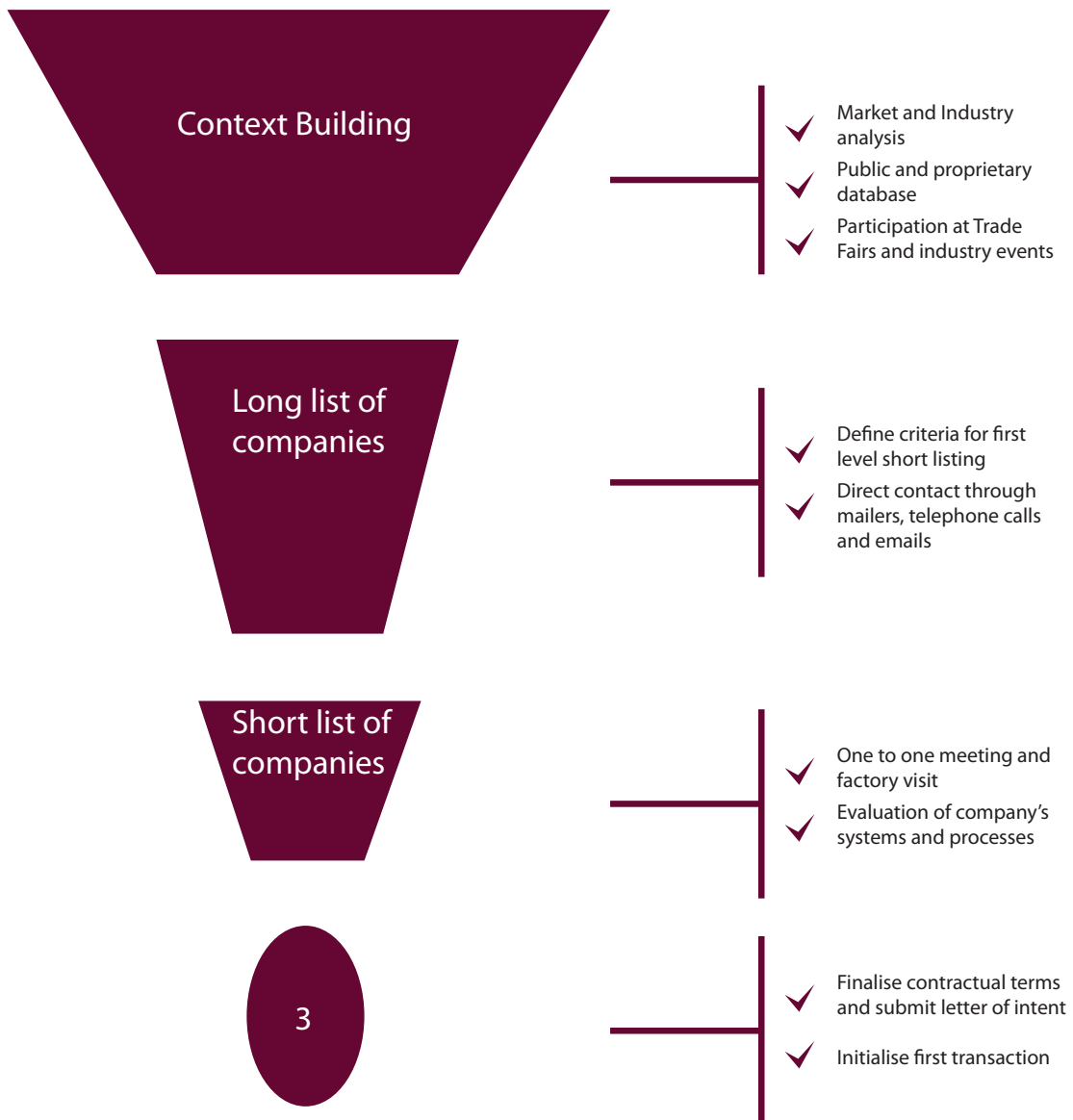




Market Entry & Joint Ventures...

A key essence for success in a new market is to identify the 'Right Partner'. We appreciate the huge importance of this aspect and are willing to invest the necessary time and effort to get it right. There is NO substitute for "Grunt Work" and it is essential to meet the prospective partner, understand their technical capabilities, visit their manufacturing unit and assess the management team.

Every client has a unique requirement which may not be met by our existing set of suppliers. We have put in place processes and a professional team to identify potential partners in line with the stated requirements of our clients.



Supply Chain I.T. Solutions

JuvaPro offers a complete range of web-based application services including Document Management, Asset management, Stock Control, Configuration Management, helpdesk, content management systems content migration services and the latest O&M Manual creation software.

Success starts with choosing the right partner to develop your ebusiness initiatives. Connectrix Systems from **JuvaPro** brings over a decade of experience developing customer focused web-based solutions.

Connectrix Systems offers a virtually unlimited list of capabilities because of our vast corporate network. Within our alliance are companies of all sizes. When it comes to our business, we offer our customers a powerful resource and recipe for success.

Application benefits:

- No need to purchase or manage any infrastructure
- We tailor our applications in-line with your requirements
- Permissions based access to information sources
- On-Site training
- Leasing options available
- Options to access your data via a mobile handheld device
- RFID applications available

RFID:

The Connectrix System also specialises in Enterprise Asset Management Solutions. We focus on the specific needs of the mobile workforce and the problems of managing assets, including: stock, tools, plant, fleet, process equipment and people.

Connectrix Systems offer a modular software application that enables you to manage the entire lifecycle of your assets. It provides full control and visibility of:

- Asset locations
- Certification
- On/Off hire
- Inspections
- Stock
- Pre-planned maintenance
- Utilisation
- Timesheets

The mobile solution can be rapidly implemented either as a standalone system or fully integrated to back-office systems, such as Enterprise Resource Planning (ERP), hire or financial applications.

